



# INFOR Financial expands its technology, media and telecom (TMT) and financial sponsor investment banking team

TORONTO, Feb. 18, 2020 – INFOR Financial Inc. (“INFOR Financial”), Canada's leading independent investment banking advisory firm, is pleased to announce that Yong Kwon has joined its investment banking team as a Principal to expand its TMT and financial sponsor investment banking practice.

Mr. Kwon was most recently a Partner with Novacap, where he spent the past 5 years investing in TMT companies and playing a key role in building out the firm's Toronto office. Prior to that, he spent 13 years advising TMT companies while at Barclays and RBC Capital Markets in Toronto.

“TMT has always been a core sector for INFOR Financial and we are seeing increasing levels of activity, much of which is being driven by financial sponsors. Yong brings a unique perspective to our firm given his TMT investment banking and private equity background. We are confident his experience and relationships will strengthen our platform and focus on this important sector,” said Neil M. Selfe, CEO and Managing Principal of INFOR Financial.

“I have known and worked with the firm's Principals of INFOR Financial over many years. They have an excellent reputation for providing insightful and creative advice and being a trusted long-term partner for their clients,” said Mr. Kwon. “This provides them the opportunity to partner with clients based on potential, rather than size. This is an important attribute for most technology companies and helps to differentiate INFOR Financial,” added Mr. Kwon.

## **About INFOR Financial Inc.**

INFOR Financial Inc. is a leading, employee-owned Canadian independent investment bank offering advice on mergers and acquisitions, capital raises, risk management, private funds and corporate restructurings. The team at INFOR Financial has been directly involved in originating and executing over 1,800 transactions totaling more than \$250 billion. Since inception, INFOR Financial Inc. has consistently been ranked as one of the top independent M&A advisors in Canada.

INFOR Financial Inc. is a registered investment dealer and a member of the Investment Industry Regulatory Organization of Canada (IIROC).