



## INFOR Financial expands its investment banking team

TORONTO, Apr. 19, 2020 – INFOR Financial Inc. (“INFOR Financial” or the “Firm”), Canada's leading independent investment banking advisory firm, is pleased to announce that Ross Prokopy has joined its investment banking team as a Principal and Head of Investment Banking, Western Canada to expand the national coverage of its investment banking practice, and Brian Nguyen has been appointed as Chief Financial Officer of INFOR Financial Group to lead its finance, control and administrative functions. The Firm is also pleased to announce that Seldi Shembitraku has rejoined INFOR Financial as an Investment Banking Analyst.

Mr. Prokopy has over 14 years of capital markets experience in Energy, Investment Banking and Debt Capital Markets. Most recently, Ross was Managing Director, Energy Investment Banking with an independent investment dealer, where he spent the past four years advising companies in the energy industry. Prior to that, he was Managing Director and Head, Debt Capital Markets at another independent investment bank where he created the firm's Debt Capital Markets, origination and syndication platform. He has also held senior positions in High Yield and Debt Capital Markets for a domestic bank-owned investment dealer in New York and Toronto. Prior to his banking career, Mr. Prokopy served as Captain in the Canadian Forces where he excelled as a Main Battle Tank and Armoured Reconnaissance Troop Leader. He was awarded the Canadian Peacekeeping Service Medal and the NATO Stabilization Force Medal. After completing his military service, he earned an MBA from Yale University, School of Management and also graduated with distinction from the Royal Military College in Kingston, Ontario.

Mr. Nguyen is a seasoned financial professional with over 17 years of experience in financial reporting and finance. Most recently, Brian was Corporate Controller and Head of Reporting with Duo Bank of Canada. Prior to that, he held senior financial roles at ECN Capital and an independent investment bank. Brian began his career at a premier Canadian accounting firm where he worked for over 10 years. Mr. Nguyen holds a CPA designation and graduated from Dalhousie University with a Bachelor of Commerce.

Mr. Shembitraku previously completed a co-op placement with the Firm in Fall 2018 and will be graduating with a Bachelor of Mathematics from the University of Waterloo and a Bachelor of Business Administration (Finance) from Wilfrid Laurier University.

“The additions of Ross and Brian to our leadership team are an exciting development at INFOR Financial,” said Neil M. Selfe, CEO and Managing Principal of INFOR Financial. “The team at

INFOR Financial have all worked closely with both Ross and Brian over the years, have great respect for their abilities and are pleased that they've decided to join our incredible team. We have significant initiatives in progress, and I look forward to working with both of them on our strategic planning, vision and growth," added Mr. Selfe.

"I am excited about joining a talented team of professionals committed to excellence, integrity and providing trusted advice to our clients," said Mr. Prokopy. "I look forward to working with my new colleagues and building upon the success that INFOR Financial has accomplished over the last five years."

"I have the utmost respect for the team at INFOR Financial, having worked with them at numerous points in my career," said Mr. Nguyen. "I am excited about joining a firm that is committed to making a difference for its clients, especially during these challenging markets."

Neil Selfe added, "These hires come on the heels of us establishing our debt relief and financial restructuring team led by Paul Liebovitz, who we also knew and worked closely with for many years before he joined us. We're delighted to be able to continue to build our franchise and help Canadian businesses and entrepreneurs succeed and thrive through these challenging times. No business is too small or too large for us to be associated with. If you think you could benefit from the assistance of Canada's top independent advisory team, especially now, please reach out to us."

### **About INFOR Financial Inc.**

INFOR Financial Inc. is a leading, employee-owned Canadian independent investment bank offering advice on mergers and acquisitions, capital raises, risk management, private funds and corporate restructurings. The team at INFOR Financial has been directly involved in originating and executing over 1,800 transactions totaling more than \$250 billion. Since inception, INFOR Financial Inc. has consistently been ranked as one of the top independent M&A advisors in Canada.

INFOR Financial Inc. is a registered investment dealer and a member of the Investment Industry Regulatory Organization of Canada (IIROC).